

## Case Study

### – Hygienic Research Institute – MUMBAI (HRI)

<http://www.hriindia.com>

This is a very good example of total integrated solution which we have implemented over last couple of years. This company is engaged in manufacturing cosmetic & toiletries with different factory locations and offices. Initially we started from computerization of their Excise Accounting & Inventory of all factories. Simultaneously we also started to computerize their Financial Accounting System. Later we integrated both the software packages to avoid duplication of work and to achieve better integrity. During the last couple of years we have successfully carried out complete computerization of their various departments viz. Payroll, Laboratory, Sales force, Logistics, Supply Chain Management & so on. Throughout this Endeavour we have always taken care of integrating all the software packages in view of company's requirements, which in turn acts as a catalyst in the overall growth of the organization.

#### Switch to ERP Solution

Prior to ERP, HRI has done the computerization of its various departments. But all these software packages were installed separately for each units. The data was getting consolidated at H.O. by way of normal data transfer through internet and then merging all the required inputs to generate MIS reports for Sales & Accounting. Although the system was working fine, it was having several inherent disadvantages such as:

- a) All the software packages were installed separately at each location hence there was no consistency in maintaining masters.
- b) It was not possible in real time to consolidate data at one place hence there was no way for online MIS reports.
- c) The software system was not capable of handling increasing volume of data due to company's growth. The growth was happening consistently at around 30 to 40% every year.

After considering all this, the company decided to switch over to an ERP System developed by ITPL, wherein not only the above mentioned problems will be covered but considering the future growth it was very much essential to have an integrated software environment.

Units covered by this ERP System:

- Head Office, Andheri, Mumbai.
- Factory, MIDC, Mumbai.
- Factory, Mazgaon, Mumbai.
- Trading Location/Depot, Chandigarh.
- Trading Location/Depot, Bhiwandi, Thane
- Sub-contract Location, Daman.
- Sub-contract Location, Parwanoo, Himachal Pradesh.

Offline Modules:

- Total 25 Consignee Sales Agents (CSA) offices across all over India.

Connectivity	:	Private VPN over Broadband
Interface	:	Complete web-based with ASP 2.0/C#
Platform	:	Microsoft .NET v2.0 with SQL Server 2005
Modules	:	Purchase, Sales, Productions, Inventory, Excise, Payroll, Laboratory, Despatch and Schedule Management, Trading, Job-work, Supply Chain Management, Financial Accounting, TDS, Q.A./Q.C., R & D with Inventory

To summarize, this new ERP system was designed to cover almost all the activities done by HRI. It is providing a seamless platform for integrating all departmental as well as CSA related activities. Since the company is planning to expand its products & customer base in near future it was envisaged that such ERP system with in-depth coverage, and the management benefits, will be essential for overall growth of the company.